

The **Wholesale Trade** industry covers Victorian sectors engaged in purchase and on-selling, commission based buying, and/or the commission based selling of goods, without significant transformation, to businesses.

In 2014, there were 837 enrolments in Wholesale Trade related courses. The highest proportion of enrolments were in the Certificate II and Certificate III qualification levels (93 per cent in total). The largest number of enrolments were in Certificate II in Wholesale (647 enrolments) and Certificate III in Wholesale (84 enrolments).

The following three tables outline Victorian vocational training activity in 2014:

**Table 1: Vocational training in Wholesale Trade by qualification level (government subsidised), 2013 and 2014**

Qualification level	2013 enrolments	2014 enrolments
Certificate I	0	0
Certificate II	559	653
Certificate III	406	126
Certificate IV	32	22
Diploma	19	22
Advanced Diploma	15	14
<b>Total</b>	<b>1,031</b>	<b>837</b>

**Table 2: Vocational training in Wholesale Trade, top courses (government subsidised), 2013 and 2014**

Course name	2013 enrolments	2014 enrolments
Certificate II in Wholesale	555	647
Certificate III in Wholesale	337	84
Certificate III in Business to Business Sales	13	30
Certificate IV in Fashion and Textiles Merchandising	32	22
Diploma of Fashion and Textiles Merchandising	19	22
Advanced Diploma of Fashion and Textiles Merchandising	15	14
Certificate III in Horticulture (Wholesale Nursery)	45	9
Certificate II in Timber Merchandising	<5	6
Certificate III in Timber Merchandising	11	<5

**Table 3: Vocational training in Wholesale Trade qualifications aligned to specialised or in shortage occupations (government subsidised), 2013 and 2014**

Specialised or in shortage status	2013 enrolments	2014 enrolments
In Shortage or Specialised Qualifications	0	0
Other Accredited Industry-Specific Qualifications	1,031	837
<b>Total</b>	<b>1,031</b>	<b>837</b>

Please contact the Department of Education and Training with any questions or comments:

Lee-Anne Fisher, Director, Training Market Information and Analysis

☎ (03) 9651 4461 or

✉ [fisher.lee-anne.h@edumail.vic.gov.au](mailto:fisher.lee-anne.h@edumail.vic.gov.au)

**Data source:**

Department of Education and Training (DET), March 2015.

**Data notes:**

All figures are government subsidised enrolments, accredited (state or national) qualifications only (excludes foundation training).

Yearly data is based on preliminary data extracted from SVTS system as at 25 February 2015. Figures may be revised prior to the year-end submission to National Centre for Vocational Education and Research (NCVER).

Industry classifications are defined by the Australian Bureau of Statistics' Australian and New Zealand Standard Industrial Classifications (ANZSIC). Where a qualification is considered relevant across more than one industry, enrolments have been proportionally allocated across most relevant industries using employment data as a guide.

Specialised occupations are defined by the Australian Workforce and Productivity Agency's 2014 list of specialised occupations. Skills shortage occupations are informed by DET's list of *Victorian Skills Shortages 2014*.